

**REPORT TO:** Mayor and Members of Council

**PREPARED BY:** Brandon McLeod, Manager of Public Works

**DEPARTMENT:** Infrastructure & Operations

**DIVISION:** Public Works

**MEETING DATE:** July 16, 2025

**SUBJECT:** Report DIO-41-2025 – Purchase of New One-Ton Pickup Truck With a Dump Box (IO-07-2025)

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### **PROPOSED MOTION**

THAT Council receives Report DIO-41-2025 regarding the “Purchase of New One-Ton Pickup Truck with a Dump Box (IO-07-2025)” for information;

AND THAT Council authorizes the award and purchase of the One-Ton Pickup Truck with a Dump Box (IO-07-2025) for \$114,492.17 including HST.

### **STAFF RECOMMENDATION**

THAT Council receives Report DIO-41-2025 regarding the “Purchase of New One-Ton Pickup Truck with a Dump Box (IO-07-2025)” for information;

AND THAT Council authorizes the award and purchase of the One-Ton Pickup Truck with a Dump Box (IO-07-2025) for \$114,492.17 including HST.

### **EXECUTIVE SUMMARY**

This report recommends the purchase of a new one-ton pickup truck with a dump box for the Public Works Department, as approved under the 2025 capital budget (IO-07-2025). The new vehicle will replace a 2018 three-quarter ton Chevrolet currently in the fleet.

A public tender was issued via Biddingo that also included direct outreach to three local dealerships. Two formal quotes were received. The lowest compliant bid was submitted by McDonnell Ford Ltd. at \$114,492.17 (including HST). Although slightly over the \$112,500

approved budget, the Net HST cost is \$103,103.74, which is within budget and will be accounted for in future variance reporting.

Staff recommend awarding the purchase to McDonnell Ford Ltd. to maintain fleet reliability and operational efficiency within Public Works.

### **LINK TO STRATEGIC PRIORITIES**

**Fiscal Responsibility By seeking fiscal sustainability by balancing service needs, demands, and growth**

### **BACKGROUND**

A new one-ton pickup truck with a dump box was tabled as part of the 2025 capital budget deliberations that will replace the 2018 three-quarter ton Chevrolet pickup truck within the Public Works Department, with the purchase being approved.

### **DISCUSSION**

The Public Works Department through a Request for Tender (RFT) posted publicly through Biddingo, and addition to reaching out to three (3) local dealerships to quote the new one-ton pickup truck (IO-07-2025). This purchase will replace the 2018 three-quarter ton Chevrolet pickup truck that is currently in-use in the Public Works fleet. Only two (2) formal quotes were received, with the other vendors noting that they would not be submitting anything at this time and weren't interested. Vendors that formally registered for the solicitation are as follows:

<b><u>Vendor</u></b>	<b><u>Response Received</u></b>	<b><u>Received Price (Including HST)</u></b>
McDonnell Ford Ltd.	Quote	\$114,492.17
Blue Mountain Chrysler Ltd.	Quote	\$119,420.66
Larry MacDonald Chevrolet Buick GMC Ltd.	No Quote	N/A
Exeter Chrysler	No Quote	N/A
Carrier Centers	No Quote	N/A
Drive Products	No Quote	N/A
Finch Auto Group	No Quote	N/A

Transport INC	No Quote	N/A
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### **FINANCIAL**

The approved 2025 Capital budget amount for the new one-ton pickup truck with a dump box (IO-07-2025) is \$112,500.00. The received submission from McDonnell Motor Ltd. including HST is \$114,492.17, which with the municipality's HST rebate the amount will net to \$103,103.74. This price was the lowest received and meets all the Municipality's requirements and specifications. This will be included as part of future budget variance reporting.

### **ATTACHMENT**

None.

Prepared By: **Brandon McLeod, Manager of Public Works**

Reviewed By: Sam Shannon, Director of Infrastructure and Operations

Reviewed By: Ralph D'Alesandro, Director of Finance /Treasurer

Approved By: Carolyn Tripp, Chief Administrative Officer